



Nutraceuticals / Supplements Manufacturing Financial Model

Automated Excel Models

Unlock the Future of Your Manufacturing Business with Our Powerful Excel Financial Forecasting Model

Running a manufacturing business is complex. From managing production costs and supply chains to projecting revenue and handling financing, you're juggling countless moving parts — and every decision impacts your bottom line. What if you could simplify it all, get clarity on your financial future, and make confident, data-driven decisions — without hiring a team of analysts or spending weeks building spreadsheets?

Introducing our **General Manufacturing Excel Financial Forecasting Model** — the complete solution designed specifically for manufacturing businesses who need powerful financial insights, without the complexity.

General Manufacturing Business - Financial Model & Plan

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INPUTS

DASHBOARD

BUSINESS PLAN

PRODUCT ANALYSIS

CASH FLOW
STATEMENTS

INCOME STATEMENTS

BALANCE SHEETS

BUSINESS VALUATION

INVESTOR ANALYSIS

INPUTS

Investors Data		
<u>Total Share percentage must equal 100%</u>	Amount	Share (%)
Investor 1 or Owner (Capital Invested - Equity shares?)	100 000	40.00%
Investor 2 (Capital Invested - Equity shares?)	80 000	30.00%
Investor 3 (Capital Invested - Equity shares?)	80 000	30.00%
Investor 4 (Capital Invested - Equity shares?)	0	0.00%
Investor 5 (Capital Invested - Equity shares?)	0	0.00%
Investor 6 (Capital Invested - Equity shares?)	0	0.00%
Investor 7 (Capital Invested - Equity shares?)	0	0.00%
Investor 8 (Capital Invested - Equity shares?)	0	0.00%
Investor 9 (Capital Invested - Equity shares?)	0	0.00%
Totals	260 000	100.00%

Fixed Monthly Expenditure	
Total	20 099
Accounting	1 000
Bank Charges	100
Cleaning	250
Depreciation	83
Insurance	300
Loan Repayment	1 115
Maintenance	300
Rental/Lease	3 000
Salaries/Drawings	8 000
Telephone	2 000
Advertising	1 250
Electricity/Utilities	
Franchise Fee	2 700
Either % of Turnover	3.00%
or Fixed Franchise Fee	0

5 if any

86

Capex - Equipment/Stock			
Totals	189 400	Dep Month	1 103
Computers	3 000	36	83
Software	3 000	24	125
Furniture	1 200	84	14
Tools	12 000	72	167
Heavy Duty machinery	16 000	72	222
Machinery Type 2	2 000	60	33
Machinery Type 3	2 000	48	42
			0
			0
			0
			0
Vehicles	20 000	48	417
Buildings	0		0
Stock Start off Amount	130 200		

What % of your monthly cost of sales will you hold as stock?

Financial Data	
Equity Investment Amount	300 000
Loan Account Capital	
External / Bank Funding Amount	55 000
Term (months) External Loan	60
Interest of External Loan	8.00%
Annual Growth in Turnover %	5.00%
AnnualGrowth in Fixed Expense %	4.00%
Income Tax Rate	
20%	%

Sale Items

Est. Sales

Sales

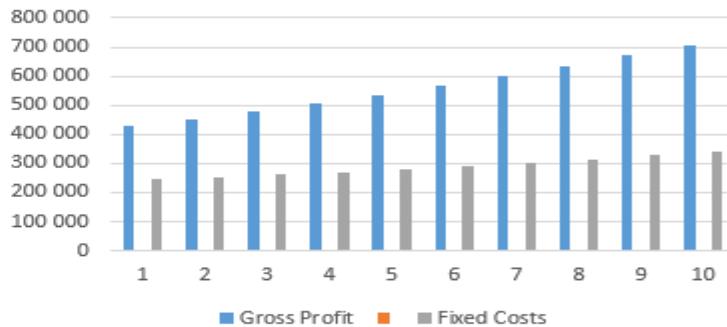
DASHBOARD

Without PE:RATIO for Goodwill

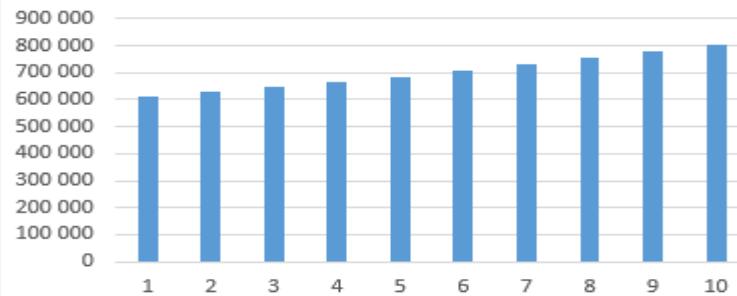
GP - NP - NPAT



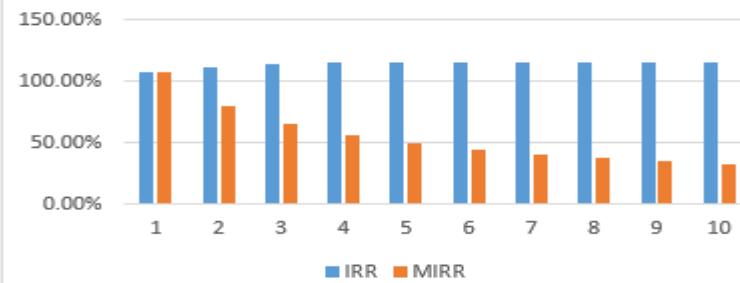
Gross Profit Ratio - Fixed Cost



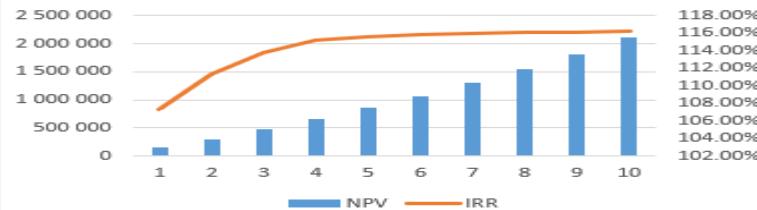
Break-even Minimum Turnover



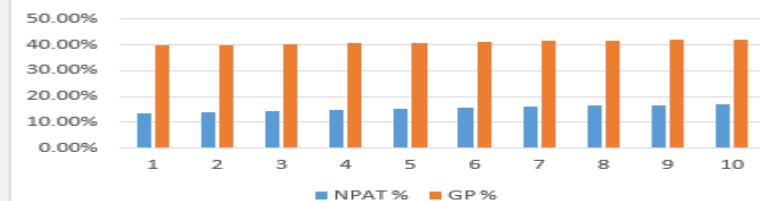
IRR vs MIRR



NPV IRR Relationship



NPAT% - GP% Ratio



Projected NPAT

Year 1	144 221
Year 2	156 765
Year 3	170 132

Weighted Ave. GP %

Year 1	39.72%
Year 2	40.01%
Year 3	40.30%

Break-even - Min Turnover

Year 1	614 521
Year 2	631 663
Year 3	649 397

Product by Product Analysis

Product	Volume pm	CODE
Dog Kennel	200	1
Wendy House	150	2
Store Room	200	3
0	0	4
0	0	5
0	0	6
0	0	7
0	0	8
0	0	9
0	0	10
0	0	11
0	0	12
0	0	13

Cash Flow Statements 10-years

Month

Year 1 1 2 3 4 5 6 7 8 9 10 11 12 Annual

Revenue	90 000	90 000	90 000	90 000	90 000	90 000	90 000	90 000	90 000	90 000	90 000	1 080 000
COS	54 250	54 250	54 250	54 250	54 250	54 250	54 250	54 250	54 250	54 250	54 250	651 000
Fixed costs	18 900	18 900	18 900	18 900	18 900	18 900	18 900	18 900	18 900	18 900	18 900	226 800
Loan Repay	1 115	1 115	1 115	1 115	1 115	1 115	1 115	1 115	1 115	1 115	1 115	13 382
Capex	0	0	0	0	0	0	0	0	0	0	0	0
Tax Paid						20 339						20 339
Cash generated	15 735	15 735	15 735	15 735	15 735	-4 604	15 735	15 735	15 735	15 735	-4 604	148 140
Balance	15 735	31 470	47 204	62 939	78 674	74 070	89 805	105 540	121 274	137 009	152 744	148 140

Year 2 13 14 15 16 17 18 19 20 21 22 23 24 Annual

Income Statements

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Revenue	1 080 000	1 134 000	1 190 700	1 250 235	1 312 747	1 378 384	1 447 303	1 519 668	1 595 652	1 675 434
Cost of Sales	651 000	680 295	710 908	742 899	776 330	811 264	847 771	885 921	925 787	967 448
Gross Profit	429 000	453 705	479 792	507 336	536 417	567 120	599 532	633 747	669 864	707 987
Expenditure	248 301	257 092	266 217	275 688	285 517	296 217	307 950	320 172	332 905	346 171
Accounting	12 000	12 480	12 979	13 498	14 038	14 600	15 184	15 791	16 423	17 080
Bank Charges	1 200	1 248	1 298	1 350	1 404	1 460	1 518	1 579	1 642	1 708
Cleaning	3 000	3 120	3 245	3 375	3 510	3 650	3 796	3 948	4 106	4 270
Depreciation	13 238	13 238	13 238	13 238	13 238	13 238	13 238	13 238	13 238	13 238
Insurance	3 600	3 744	3 894	4 050	4 211	4 380	4 555	4 737	4 927	5 124
Maintenance	3 600	3 744	3 894	4 050	4 211	4 380	4 555	4 737	4 927	5 124
Rental/Lease	36 000	37 440	38 938	40 495	42 115	43 800	45 551	47 374	49 268	51 239
Salaries/Drawings	96 000	99 840	103 834	107 987	112 306	116 799	121 471	126 329	131 383	136 638
Telephone	24 000	24 960	25 958	26 997	28 077	29 200	30 368	31 582	32 846	34 159
Advertising	15 000	15 600	16 224	16 873	17 548	18 250	18 980	19 739	20 529	21 350
Electricity/Utilities	4 200	4 368	4 543	4 724	4 913	5 110	5 314	5 527	5 748	5 978
Franchise Fee	32 400	34 020	35 721	37 507	39 382	41 352	43 419	45 590	47 870	50 263
Interest Paid	4 063	3 290	2 452	1 545	562	0	0	0	0	0
Net Profit before Tax	180 699	196 613	213 575	231 648	250 900	270 903	291 582	313 575	336 959	361 816
Income Tax	39 754	43 255	46 986	50 963	55 198	59 599	64 148	68 987	74 131	79 599
Net Profit after Tax	140 945	153 358	166 588	180 685	195 702	211 304	227 434	244 589	262 828	282 216
EBITDA	198 000	213 141	229 265	246 431	264 701	284 141	304 820	326 813	350 197	375 054
EBITDA	18.33%	18.80%	19.25%	19.71%	20.16%	20.61%	21.06%	21.51%	21.95%	22.39%
ROI	54.21%	58.98%	64.07%	69.49%	75.27%	81.27%	87.47%	94.07%	101.09%	108.54%
Tax Computation										
Tax Loss	0	0	0	0	0	0	0	0	0	0
Tax Profit	39 754	43 255	46 986	50 963	55 198	59 599	64 148	68 987	74 131	79 599
Balance this year	39 754	43 255	46 986	50 963	55 198	59 599	64 148	68 987	74 131	79 599
Accumulative	39 754	83 009	129 995	180 958	236 156	295 754	359 902	428 889	503 020	582 619
Payable	39 754	43 255	46 986	50 963	55 198	59 599	64 148	68 987	74 131	79 599

Balance Sheets

Valuation / Exit Model

This Valuation Model allows for your input of an appropriate PE:RATIO for the Evaluation of your Business at certain exit points

	Applied PE Ratio on EBITDA			2.00	Capital Gains Tax (%)			
	EBITDA	ASSETS	LIABILITIES		Goodwill Value	Exit Value = Goodwill + (A-L)	CGT on Goodwill	Net Exit Value
1 yr	198 000	446 626	45 681	2.00	396 000	796 945	87 120	709 825
2 yr	213 141	589 891	35 588		426 282	980 585	93 782	886 803
3 yr	229 265	745 549	24 658		458 530	1 179 422	100 877	1 078 545
4 yr	246 431	914 397	12 820		492 862	1 394 439	108 430	1 286 009
5 yr	264 701	1 097 279	0		529 402	1 626 681	116 468	1 510 213
6 yr	284 141	1 308 583	0		568 282	1 876 865	125 022	1 751 843
7 yr	304 820	1 536 018	0		609 641	2 145 659	134 121	2 011 538
8 yr	326 813	1 780 606	0		653 627	2 434 233	143 798	2 290 435
9 yr	350 197	2 043 434	0		700 394	2 743 828	154 087	2 589 742
10 yr	375 054	2 325 651	0		750 108	3 075 758	165 024	2 910 734

Exit Values

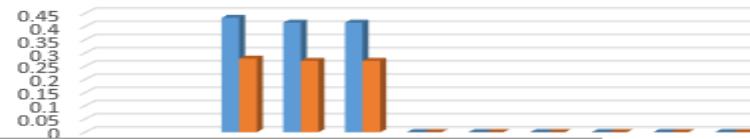
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INVESTORS

DETAIL NAME	1 KB	2 JN	3 FT	4 KJ	5 LM	6 MO	7 NI	8 PT	9 LY	TOTALS
Equity Invested	100 000	80 000	80 000	0	0	0	0	0	0	260 000
Shares obtained	40.00%	30.00%	30.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%
TECHNICAL Earnings (NPAT)										
<i>Without exiting, and without goodwill (PE RATIO) EBITDA</i>										
<i>1st Year</i> (post Co. Tax and pre Dividend Tax)	56 378	42 283	42 283	0	0	0	0	0	0	140 945
<i>2nd year</i>	61 343	46 007	46 007	0	0	0	0	0	0	153 358
<i>3rd year</i>	66 635	49 977	49 977	0	0	0	0	0	0	166 588
<i>4th year</i>	72 274	54 206	54 206	0	0	0	0	0	0	180 685
<i>5th year</i>	78 281	58 711	58 711	0	0	0	0	0	0	195 702
<i>6th year</i>	84 522	63 391	63 391	0	0	0	0	0	0	211 304
<i>7th year</i>	90 974	68 230	68 230	0	0	0	0	0	0	227 434
<i>8th year</i>	97 835	73 377	73 377	0	0	0	0	0	0	244 589
<i>9th year</i>	105 131	78 848	78 848	0	0	0	0	0	0	262 828
<i>10th year</i>	112 886	84 665	84 665	0	0	0	0	0	0	282 216
TECHNICAL Business Operations (EBITDA)										
<i>Without exiting, and without goodwill (PE RATIO) EBITDA</i>										
<i>1st year</i>	79 200	59 400	59 400	0	0	0	0	0	0	198 000
<i>2nd year</i>	85 256	63 942	63 942	0	0	0	0	0	0	213 141
<i>3rd year</i>	91 706	68 779	68 779	0	0	0	0	0	0	229 265
<i>4th year</i>	98 572	73 929	73 929	0	0	0	0	0	0	246 431
<i>5th year</i>	105 880	79 410	79 410	0	0	0	0	0	0	264 701
<i>6th year</i>	113 656	85 242	85 242	0	0	0	0	0	0	284 141
<i>7th year</i>	121 928	91 446	91 446	0	0	0	0	0	0	304 820
<i>8th year</i>	130 725	98 044	98 044	0	0	0	0	0	0	326 813
<i>9th year</i>	140 079	105 059	105 059	0	0	0	0	0	0	350 197
<i>10th year</i>	150 022	112 516	112 516	0	0	0	0	0	0	375 054

IRR Investors	Exit with chosen PE Ratio on EBITDA accumulated to exit timeframes									2.00 PE Ratio on EBITDA
	1	2	3	4	5	6	7	8	9	
IRR	IRR	IRR	IRR	IRR	IRR	IRR	IRR	IRR	IRR	
5 Year Exit	43.29%	41.45%	41.45%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
10 Year Exit	27.82%	27.00%	27.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	

Investors IRR at 5 and 10 years



Executive Summary & Overview

Business Name Here

This is where you will summarise the main inputs such as market, personnel and important financial data!

It is probably better to first complete the sections below and then extract the most pertinent data and info!

Funding requirements.

The Business Description & Structure

This is where you will outline the why and how of your products, basic business description and what you are selling.

You will also provide an overview of personnel, your intellectual property and the legal structure of your company

The Market, Research & Strategies

This is where you will outline the why and how of your products stack up against competitors, your basic marketing/advertising strategy.

You will also provide an overview of personnel, your intellectual property and the legal structure of your company

You will also provide a bit of data analysis such as sales forecasts etc. (this we have automated for you below)

10-year Sales Forecast	
Year 1	1 080 000
Year 2	1 134 000
Year 3	1 190 700
Year 4	1 250 235
Year 5	1 312 747
Year 6	1 378 384
Year 7	1 447 303
Year 8	1 519 668
Year 9	1 595 652
Year 10	1 675 434



Break-even Turnover Requirement	
Year 1	625 094
Year 2	642 581
Year 3	660 671
Year 4	679 382
Year 5	698 731
Year 6	719 955
Year 7	743 407
Year 8	767 744
Year 9	792 998
Year 10	819 206

Management & Personnel

This is where you will include the skills and bio of management and staff!

Specific expertise.

PS Note - Funders and Investors always look at the jockey's before the business!